Moahammad Gheysari

(+98) 66069708   1986

Mohammad_Gheysari@yahoo.com   Tehran, Iran

"We Can Change Our World"

" -------------------------------------- "

Academic

Azad University
Tehran, Iran
Bachelor of Industrial Engineering
2008

Payame Noor University
Tehran, Iran
Master of Information Technology
2013

Career History

Head of sales department   2009- March 2012
Fanavaran Sepaco Company

Research Project   2013- 2014
Ministry of Industry and Trade and Mines

IT sector   2013- 2014
Ministry of Foreign Affairs

Project Manager (Industry Intelligence)   2014- 2016
Paraye Company

CEO & Administration Manager   2015 - continues
Iran IoT Research Center

Moahammad Gheysari

Records

*National Conference on Electricity, Technology (2013)- *Executive Committee (Conductor)*
*National Conference on Information Technology Challenges (2014)- *Executive Committee (Conductor)*
*National Conference on Information Technology Advances and Opportunities (2017)- *Executive Committee (Conductor)*
* Iran IoT Research Center (2014-…)- *Executive Director (organizer of conferences, seminars and specialized courses)*

Precedents of teaching

Bachelor level:

Azad University

Computer skills- 2007

Non-profit Univerxity

Information Technology- 2012

Payame Noor University

Principles of Writing paper and Disseration- 2014

Payame Noor University

Information Technology – 2013-….

Appreciation letter for Good performance in training-2014

Moahammad Gheysari

Books & Papers

Country	Year	Publishers	Books	
Iran.Tehran	2017	Atinegar Publishing	The internet of Thing: An Overview	1
Iran.Tehran	2017	Atinegar Publishing	Learning internet of things	2
Iran.Tehran	2017	Atinegar Publishing	Web of Things	3
-		Is compiling	Internet of Things using Arduino	4
-		Is compiling	Fog Computing in the Internet of Things	5
Country	Year	Publishers	Papers	
India	2013	International Journal of Current Life Sciences (IF: 0.570)	Application of knowledge management and cloud computing in learning organizations: a learning perspective	6
Poland	2014	Notification of Acceptance of the Chemical and Process Engineering Journal (IF: 0.394)	Application of Cloud Computing Technology in Improving Education Systems	7
Poland	2014	Notification of Acceptance of the Chemical and Process Engineering Journal (IF: 0.394)	Surveying the Effects of Implicit and Explicit Knowledge Sharing on Job Satisfaction in Iranian Organizations (Case Study: Iran Customs ASYCUDA Project)	8
Iran.Boukan	2013	Sustainable Architecture and Urban Development Conference	The role of Internet of Things from smart home appliances	9
Iran.Ghom	2013	Second International Conference on Entrepreneurship, Management and Economic Development	Evaluating the Entrepreneurial Effects of New Internet of Things on Intelligent Business with Emphasis on Cloud Computing	10
Iran.Tehran	2013	Journal of Supply Chain - Management Imam Hossein University	Supply chain management through the use of new Internet technology from cloud-based information objects	11
Iran.Tehran	2013	Journal of Science and Technology Development Ministry of Industry	Promotion of automatic identification and tracking systems for in dustrial products by using modern Internet-based technologies	12
Iran.Gorgan	2013	Second National Conference on Science and Modern Management	Application of Internet of Things in the development of logistics management	13
Iran.Tehran	2013	Tenth International Conference on Strategic Management	Strategic Strategies for Internet of Things to Meet the Challenges of E-Commerce Globalization	14
Iran.Tehran	2013	First Electrical and Technology Conference	Categorizing security issues in Internet-centric technologies	15
Iran.Tehran	2013	First Electrical and Technology Conference	Investigating the relationship between information technology and knowledge management with	16

Moahammad Gheysari

			empowerment of managers in district 4 of Shiraz	
Iran.Tehran	2013	First Electrical and Technology Conference	The role of information systems acceptance and their absorption capacity in creating an organizational culture	17
Iran.Tehran	2013	National Conference on Accounting and Management	Introduction of Internet of Things as a new way in the discussion of the control and management of the physical world	18
Iran.Tehran	2013	The 3rd ITech International Conference on "New Approaches "to Energy Conservation	Improving the efficiency of reversible energies to deploy smart Internet technologies	19
Iran.Tehran	2013	The first international epic and economic epic conference	Intelligent management of real-world objects by improving data storage in computer networks	20
Iran.Tehran	2013	The first international epic and economic epic conference	The Impact of Information Technology and Knowledge Management on Employee's Job Motivation in Learning Organizations	21
Iran.Shiraz	2013	International Conference on Challenges and Solutions	Applying KM and cloud computing technology to learner organizations with an emphasis on the central role of learning	22
Iran.Tonekabon	2013	First National Conference on Innovations in Computer Engineering and Information Technology	The Relationship between Information Technology and Knowledge Management with Job Satisfaction among Education Staff in Marvdasht	23
Iran.Tehran	2014	First National Conference on Computer Engineering and Information Technology Management	Benefit from the benefits of cloud computing in Internet-centric technologies	24
Iran.Khansar	2014	Third National Conference on Management and Entrepreneurship	Managing Processes Using Internet Technology	25
Iran.Tehran	2014	Fourth International Conference on Information Technology, Communications and Computer Management	The Effect of Explicit and Indirect Knowledge Sharing on Job Satisfaction in Iranian Organizations	26
Iran.Tehran	2014	Fourth International Conference on Information Technology, Communications and Computer Management	Applying cloud computing technology to upgrade educational systems	27
Iran.Tehran	2014	Fourth International Conference on Information Technology, Communications and Computer Management	The Effect of Information Technology and Knowledge Management on Students' Creativity and Innovation	28
And ten other ISI papers at research levels				29
Has a statue of selected articles from three international conferences				

Moahammad Gheysari

Specialized Courses

Organizer	Year	Language	course title	
Gower Institute In England	2013	English	Workshop on Employees Brand, Talent Management and Succession Planning, Innovation in Humanities and DEA	1
Payam Noor university	2013	Persian	Introducing Wimax Wireless Systems in accordance with IEEE 802.16	2
Azad University	2013	English	The role of new accounting methods and management in reduction of costs	3
Shafagh institute of Higher Educatio	2013	Persian	Software security and modern programming languages	4
Narkish Institute	2013	English	Financial Audit Reporting, Auditing Software, accounting standards & financial standards	5
Azad University	2013	English	An introduction to the crimes of capital market field (Stock Exchange)	6
Narkish Institute	2013	English	Consolidated Financial Statement, Accounting Standards & Financial Statements	7
Nourbaran Institute	2013	Persian	Performance evaluation using DEA Data Envelopment Analysis	8
Strategic Management Association of Iran	2013	Persian	International Business Strategy & Foreign Market Entry	9
Strategic Management Association of Iran	2013	Persian	Assessing the success of the strategy	10
Azad University	2013	English	Economic Epic (Resistive economy) and the investigation of its dimensions	11
Shafagh institute of Higher Education	2013	Persian	Fuzzy system	12
Azad University	2013	English	Coercive diplomacy in the foreign policy strategy of USA to Iran	13
IRJABS	2013	Persian	Identifying the deployment of business intelligence using multi-criteria decision making approach and expanding the quality function	14
IRJABS	2013	Persian	Identifying the Factors Affecting the Acceptance of Internet Banking and Prioritizing them with Fuzzy ANP Technique	15
Narkish Institute	2013	English	Principles of Negotiation Techniques, Stress &Time Management, Web Application with R&D Approach, Customer Relationship Management	16
Azad University	2013	English	The role of organizational culture in developing national efficiency	17
Shafagh institute of Higher Education	2013	Persian	Graph workshop and its applications	18
Shafagh institute of Higher Education	2013	Persian	Effective validation and testing	19

Moahammad Gheysari

Skills

Proficiency					Skill type	
Very strong	strong	medium	weak	Very weak		
٭					Mastering the concepts of business in the field of information technology	۱
٭					Communicate and receive representation from relevant European and American sources	۲
٭					Relations with domestic organizations and industries fluent in negotiation	۳
٭					Full coverage of foreign sales processes	۴
	٭				Dominance of business contracts and contracts	۵
٭					Mastering administrative affairs and processes associated with organizational structure	۶
٭					Experience in developing a market development plan and marketing processes	۷
٭					Active in the field of content development and production	۸
	٭				Experience in the preparation of commercial proposals	۹
	٭				Mastering Strategic Concepts in Organizations	۱۰
٭					Ability to write and submit materials, reports and administrative and technical documentation	۱۱
	٭				Ability to manage manpower and optimal balance in the office environment	۱۲
	٭				Ability to direct and lead the team and manage group work	۱۳
٭					Interested in working in a team-intensive environment	۱۴
٭					Ability to establish effective communication and high public relations power	۱۵
	٭				Descriptive and statistical analysis using SPSS software	۱۶
٭					Preparation and compilation of a research project	۱۷
٭					Mastering computer, general application software and related expertise	۱۸
٭					Mastering work with the office environment includes Word, Excel, PowerPoint	۱۹
٭					Mastering the work in the Internet and informing systems (SMS, email, ...)	۲۰
	٭				Design and management of the corporate portal	۲۱
	٭				Setting up and designing a website	۲۲
٭					Implementing and managing congresses, seminars, congresses and...	۲۳
	٭				Teaching	۲۴

Moahammad Gheysari

	❋			Familiar with business, business and negotiation	۲۵
		❋		Microsoft Network (MCSA 2012 Certificate from Cybertech Institute)	۲۶
		❋		(CCNA) Network degree from Cybertech Institute	۲۷
		❋		VMware Virtualization	۲۸
		❋		Anylogic Simulator	۲۹

Specialized activities in the Internet of Things

- *The first Internet of Thing Master's Thesis with Title "Internet applications of Things in the warehouse management system"*
- *More than 30 articles titled "Internet of Things" on national and international levels*
- *Presentation of the Internet Challenges of Things (Iran's first printed book on the subject)*
- *Presenting the book "Internet of Things "*
- *Presenting the book "Web of Things"*
- *Consultant over 10 Theses Internet of Things*
- *Consultant for public and private organizations in the commercialization of the Internet of Things*
- *Registering Three Inventions in the Internet of Things*
- *Provide five industrial designs on the Internet of Things*
- *Gain the second rank of DLP Startup Event*
- *Gain the First rank of Shahid Beheshti University Startup Event*
- *Judging more than ten articles on the Internet of Things for a scientific journal*
- *Judging more than 30 articles on the Internet of Things for the National and International Conference*
- *Founder and Managing Director of Internet Research Center of Iranian Objects (IoTiran)*
- *Participation in the drafting of Internet of Thing standards*
- *Participation in the National Vehicle Forecasting Scheme in the Field of Intelligence*
- *Participation in the Iran-Germany Chamber of Commerce for intelligent public security*
- *Participation in the design of the native platform of the Internet of Things*

Honors

- *Student and Researcher on Information Technology in 2013*
- *Educational Performance Acknowledgment 2014*
- *Statue of the selected article from 3 international conferences*
- *Gain the First rank of Shahid Beheshti University*
- *Gain the second rank of DLP Startup Event*
- *Leader of the Leading National Entrepreneurship Team at Payame Noor University*